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The most comprehensive AI-powered DevSecOps platform

GitLab at a Glance

The first FULLY REMOTE COMPANY

GitLab Inc. is an open-core company that operates GitLab, a DevOps software package which can develop, secure, and operate software.

>$450M Run-Rate Revenue	30M Active Users Worldwide	>7,000 Enterprise Customers	58% YOY Run-Rate Revenue Growth[2]
1,600 Employees	56 Countries Covered	100% Remote since inception	1 Platform

Source: Fiscal Year 2023 Investor Presentation, March 2023

GitLab Recognized as a Leader

2023 Forrester Wave™ for Integrated Software Delivery Platforms

Source: Forrester Research, Inc. Unauthorized reproduction, citation, or distribution prohibited.

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GitLab Recognized as a Leader

2023 Gartner® Magic Quadrant™ for DevOps Platforms

Source: Gartner, Magic Quadrant for DevOps Platforms, Manjunath Bhat, Thomas Murphy, et al., 05 June 2023

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Growing complexity in DevSecOps

69%

of developers spend at least a quarter of their time maintaining and integrating toolchains

66% of organizations would like to consolidate their toolchains

84% of organizations are using between 2-10 DevOps tools

Source: GitLab 2023 DevSecOps Report

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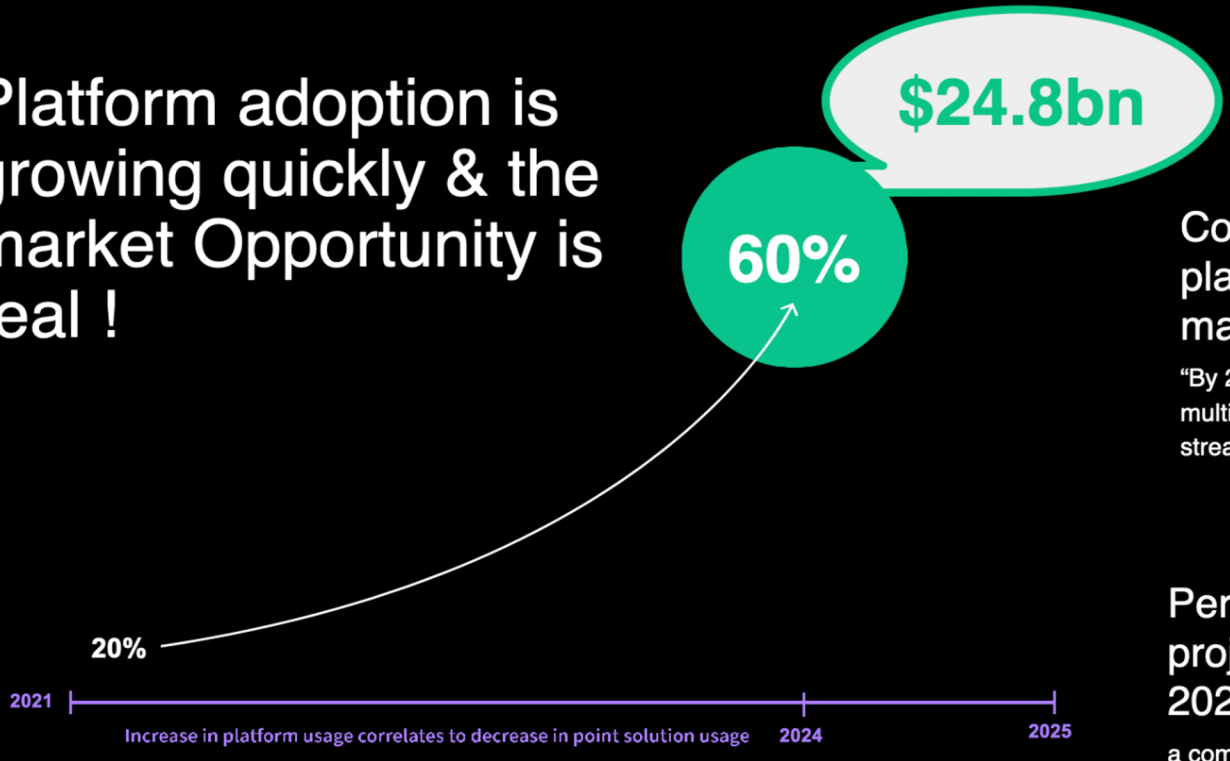
Platform adoption is growing quickly & the market Opportunity is real !



Consolidation of DevOps onto platforms supports long-term market growth.

"By 2024, 60% of organizations will have switched from multiple point solutions to value stream delivery platforms to streamline application delivery, up from 20% in 2021."[1]

Gartner

Per IDC, the DevOps market is projected to reach $24.8 billion by 2025,

a compound annual growth rate of 15.8%.[2]

[1] Gartner Market Guide for Value Stream Delivery Platforms, Published 18 October 2021 - ID G00736295
[2] IDC: Market Analysis Perspective: Worldwide DevOps Software, 2021

The Problem

Most environments today look like this...

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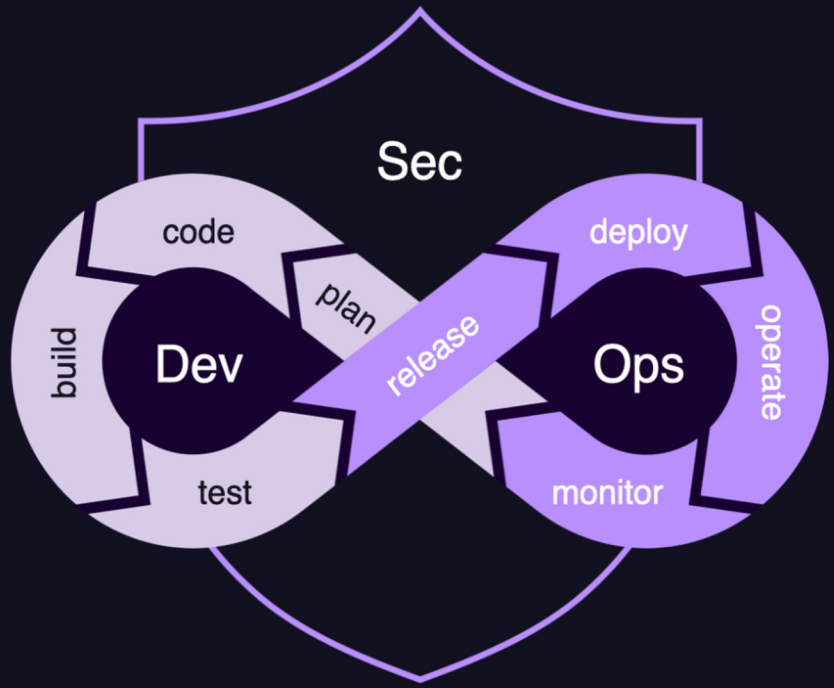
GitLab is the **most comprehensive DevSecOps platform**

- Better insights
- Greater efficiency
- Improved collaboration
- Faster time to market
- Open & accessible by design



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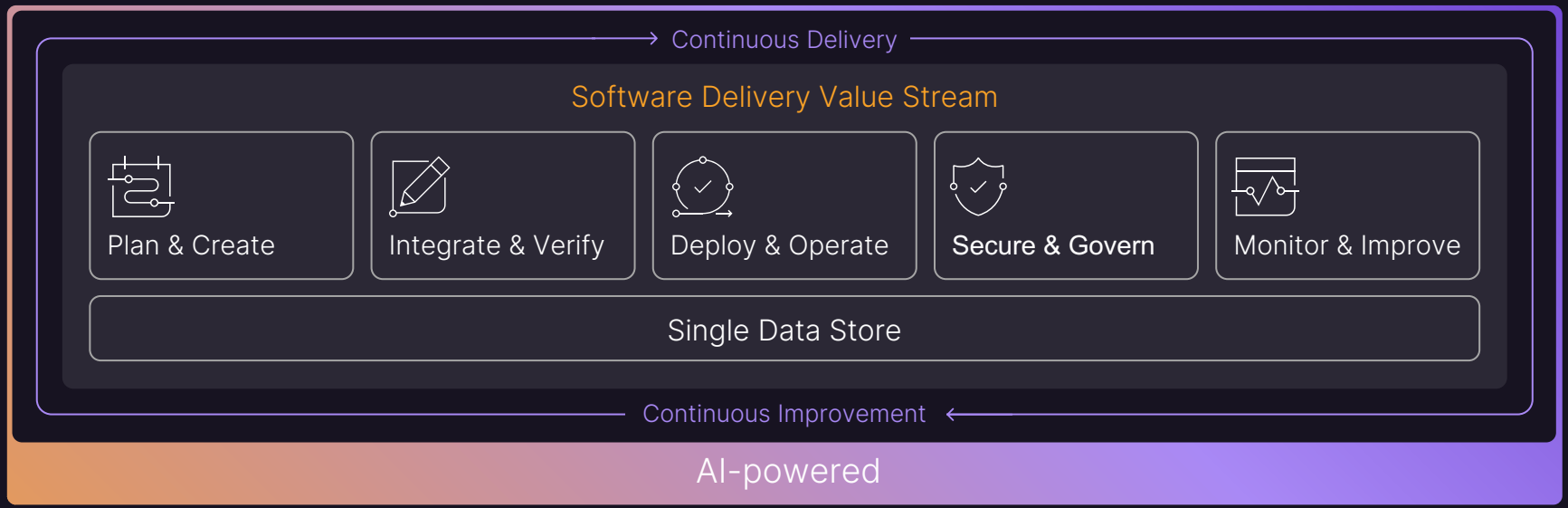
The Solution

A comprehensive AI-powered DevSecOps platform



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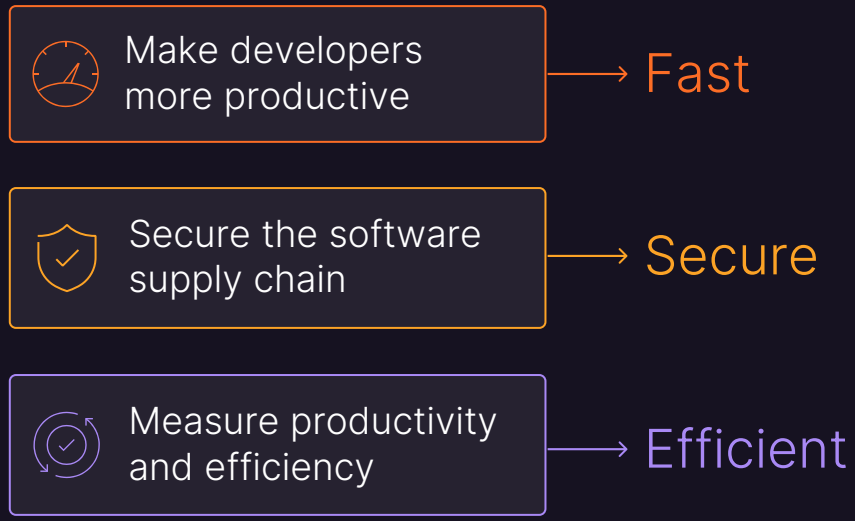
Turn obstacles into software development opportunities



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Significant ROI and short payback period

427%

ROI for revenue-generating applications

< 6 months

Payback period of less than 6 months

Fewer software vendors

License cost reduction

Better user experience

Higher productivity

Fewer tools

Lower integration costs

Much faster cycle time

Revenue acceleration

***Source**: GitLab-commissioned Forrester Consulting Total Economic Impact™ study in 2022. 427% within the first three years of deployment to revenue-generating applications.*

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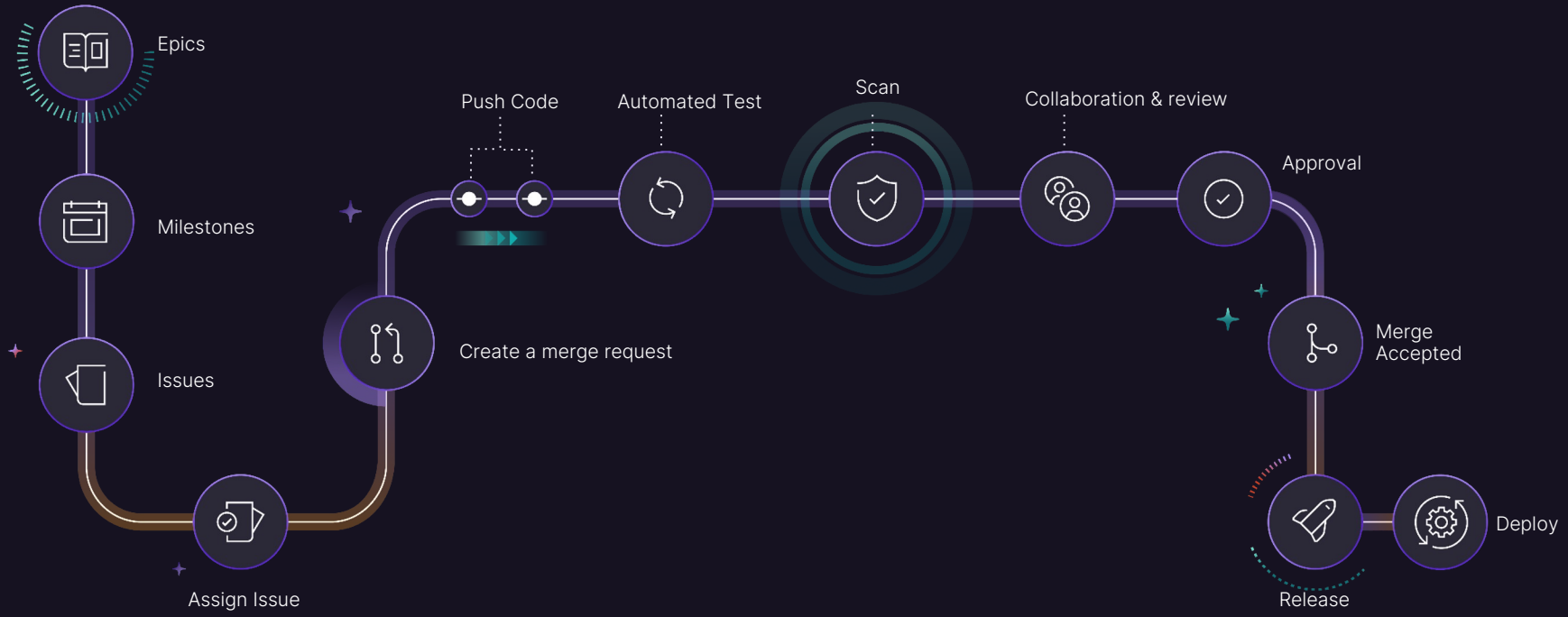
One workflow to unite your developers, security, and operations teams



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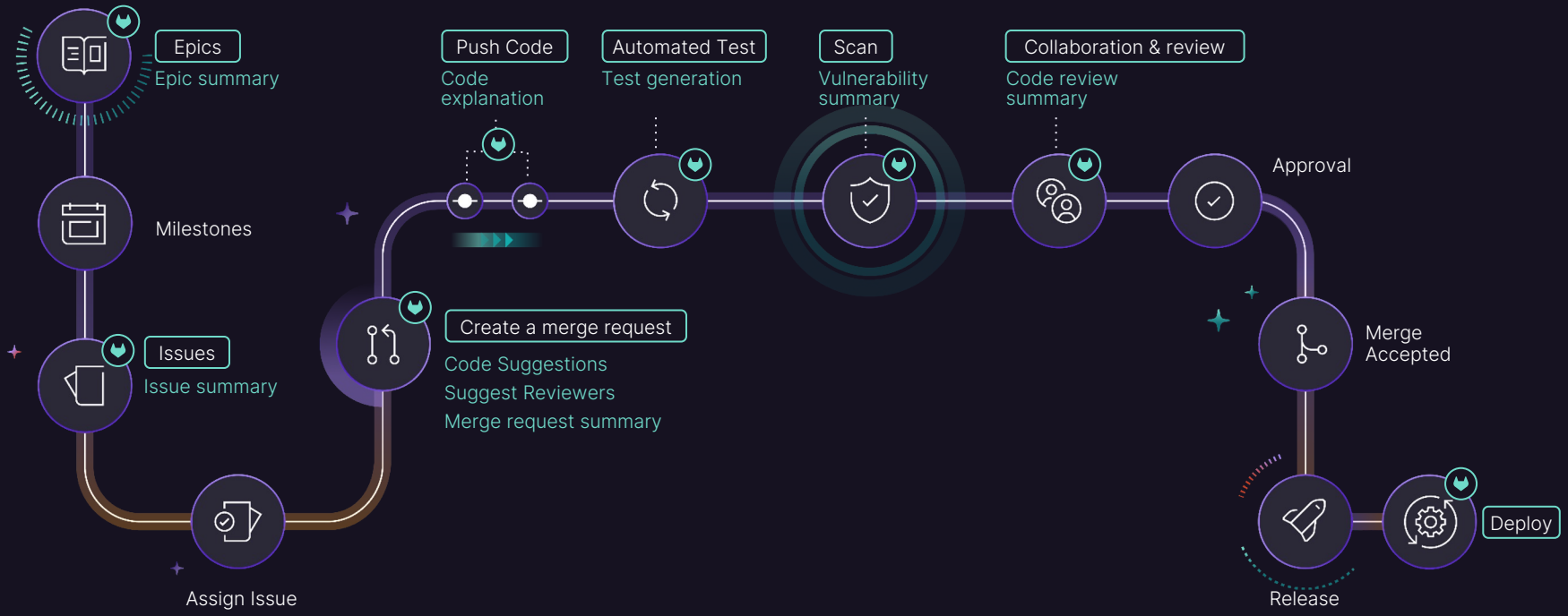
One workflow to unite your developers, security, and operations teams powered by AI



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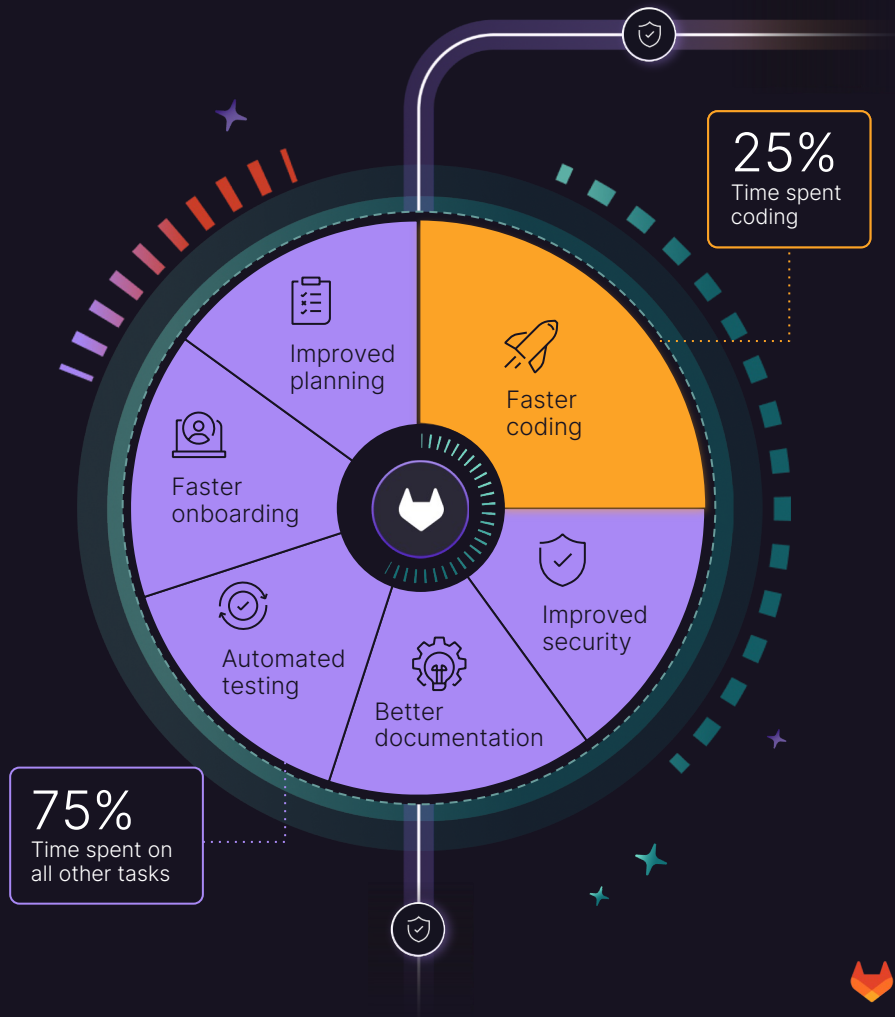
GitLab Duo

AI-assisted workflows for everyone in the software development lifecycle

- Throughout the software development lifecycle
- Privacy and transparency first
- Best-in-class models



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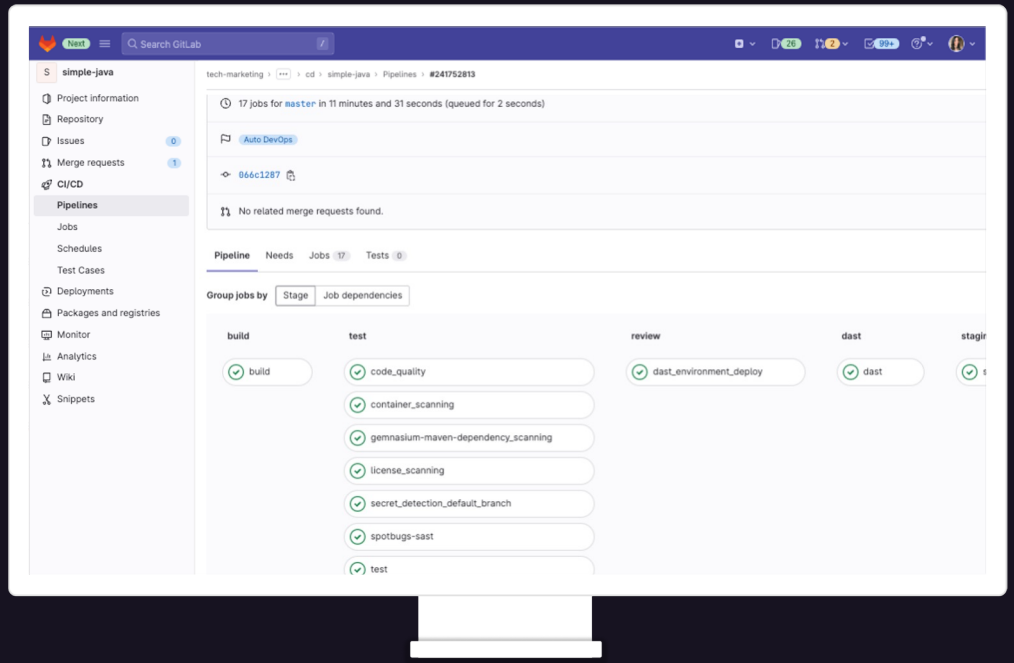
Fast

A DevSecOps platform enables developer efficiency



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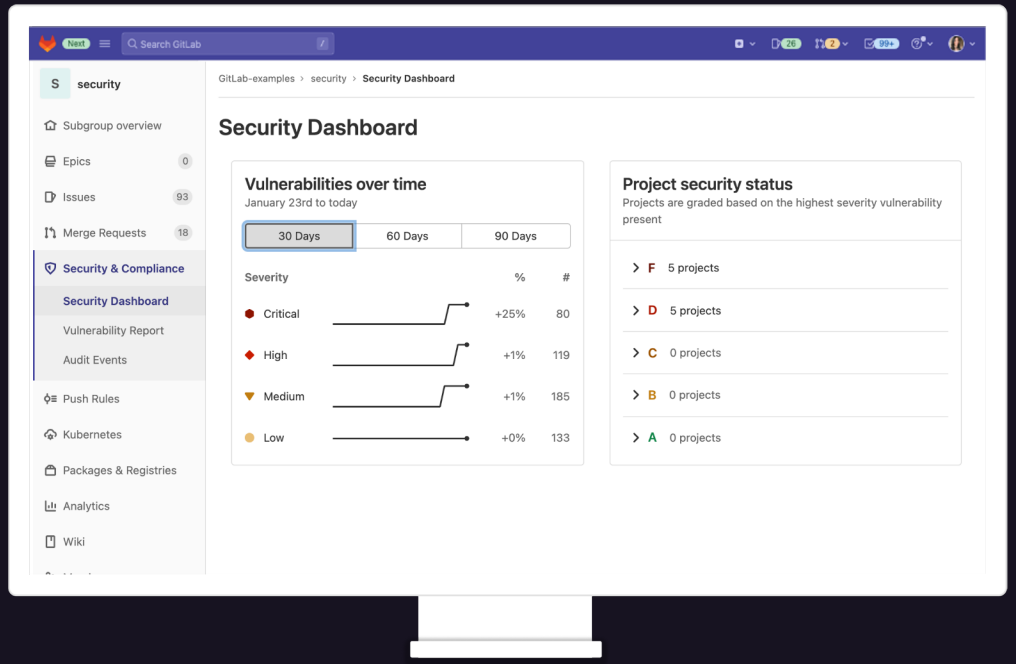
Secure

A DevSecOps platform enables end-to-end governance



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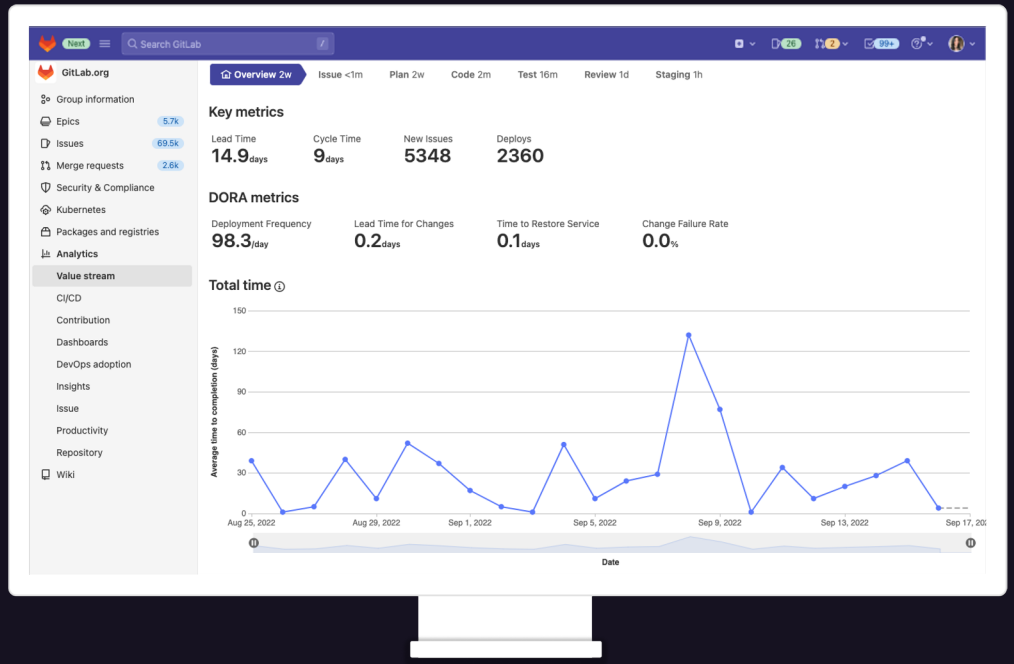
Efficient

A DevSecOps platform enables visibility across value streams



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GitLab and RedHat, better together!

RedHat as the underlying OS and Container Platform to host GitLab

Easily get started

- GitLab is certified to run smoothly on RHEL and OpenShift
- Use GitLab's RedHat-certified images

Lower Mean Time to Repair

Run your CI/CD pipelines natively in OpenShift

Automation

- Deploy Faster More Often
- Scale-out seamlessly
- Your pipelines run closer to your workloads (in and out of the cluster)

Elasticity, Flexibility

Catalyst for application workload creation

Combined platforms

- Everything as code (Clusters, Policies, Workloads, ...)
- Shared knowledge among your teams
- Cloud Native by design

Faster Time to Value

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Software.
Faster.

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Q&A?

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Thank you

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